

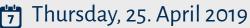
Introducing the Global Solar Council Solar technology innovation trends

Xavier Daval - CEO











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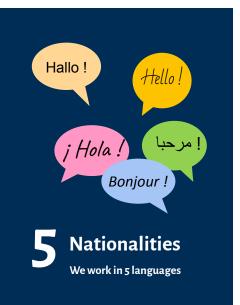


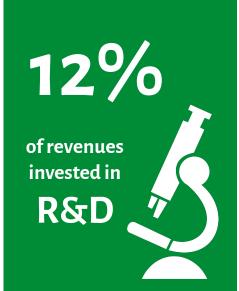
About KWS













Proprietary Platform



Climate & Irradiance

Yield Assessment

- Ante construction
- Post construction
- Advanced modelling of complex technologies

Technical Due Diligence

- Greenfield finance
- Brownfield finance
- BO M&A transaction

Bankability Studies
Market Analysis
Strategy

About Xavier Daval



Daval is Director of the Global Solar Council (GSC), an international organization founded in 2015 to coordinate the efforts of the world's solar energy associations from both established and emerging markets.



Daval is vice-president of SER the French Renewable Energies industry association (*Syndicat des Energies Renouvelables*) and Chair of SOLER its solar commission.



Xavier Daval is the founder and the CEO of kiloWattsol, France #1 solar Technical Advisory. Daval is an Electronic engineer and former Director EMEA of a world leading manufacturer of tools for the electronics industry. Fluent in English, French and German.



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Besides, Daval is associated teacher with Lyon-I University and ENTPE Engineering school and guest lecturer for Entrepreneurship at EM-Lyon, one of Europe's top 10 business schools.

Once upon the time...

in March 1958



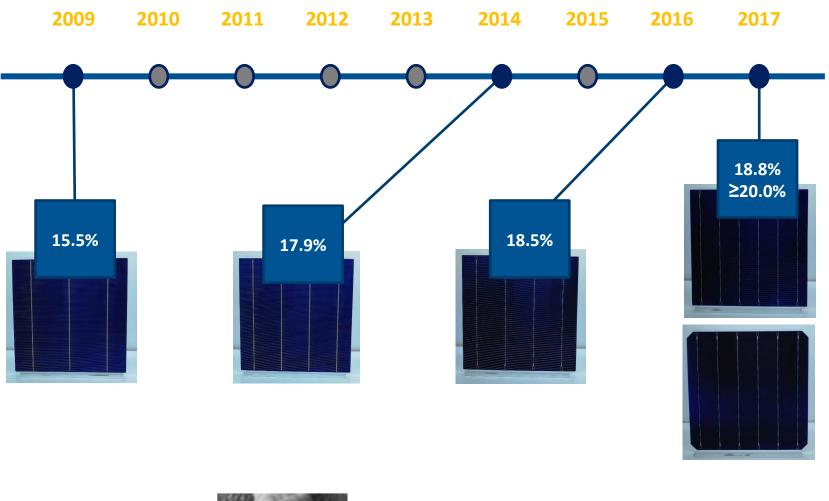
Vanguard-1



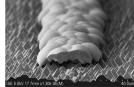
Innovation for Solar Module



Speed at which innovation goes to market







Speed at which innovation goes to market

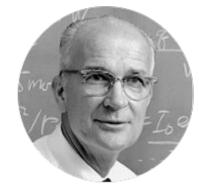






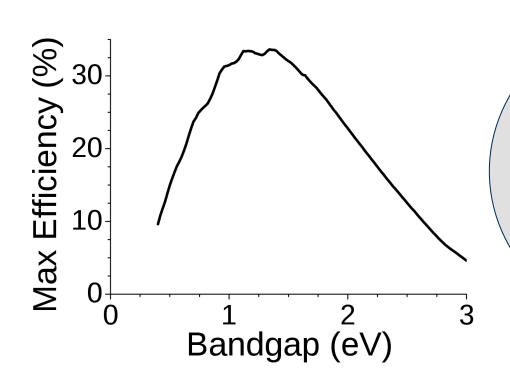


Shockley–Queisser limit (1961)





Theoretical limit for 1 PN Junction = 33.7% 29.4%



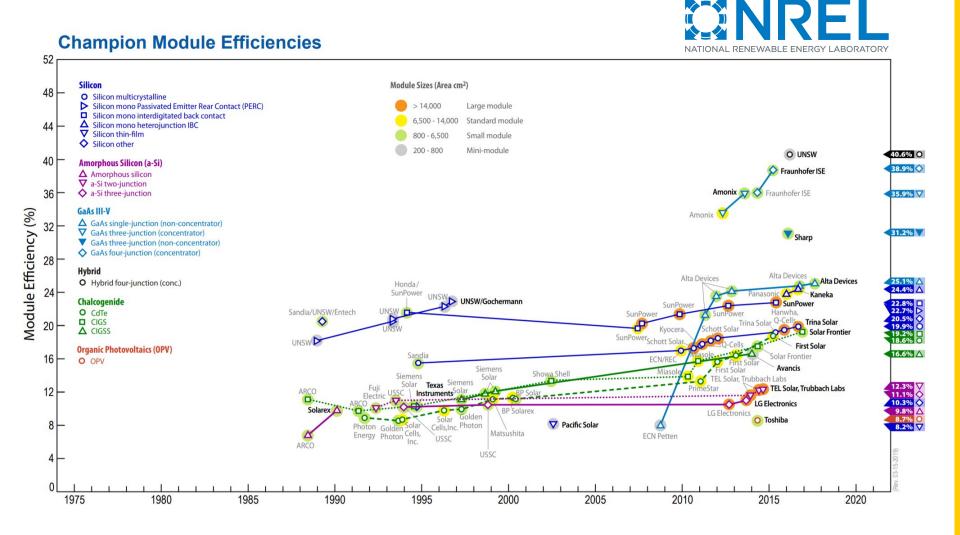
2 Junctions \rightarrow 42%

3 Junctions \rightarrow 48%

4 Junctions \rightarrow 52%

Infinite nb. of jun. $\rightarrow 86\%$

What is coming Next?

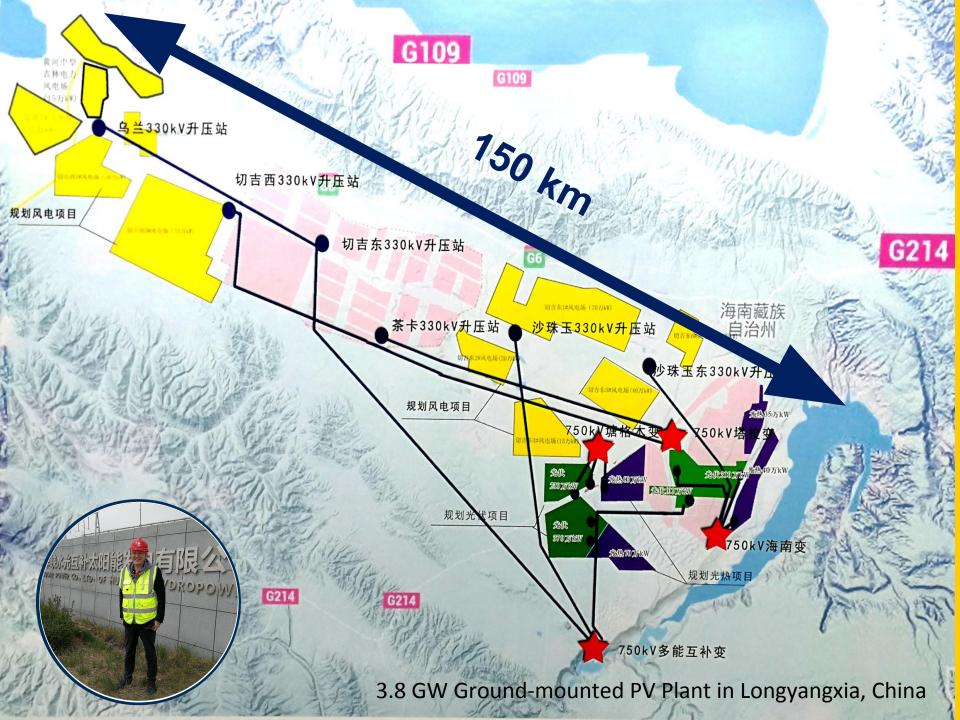




Innovation for BoP





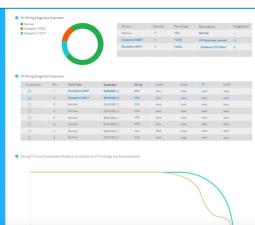


DC/AC Conversion





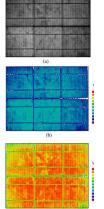
V-Curve







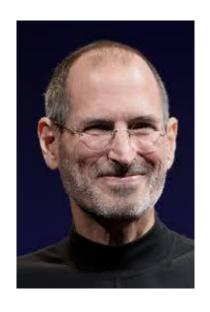




Docking station for battery charging + data/pictures download Fully automated flights including take-off and landing IR - EL acquisition at night



A word of wisdom



Technology is nothing. What's important is that you have a faith in people, that they're basically good and smart, and if you give them tools, they'll do wonderful things with them.

steven jobs







kiloWattsol provided solar expertise for more than **1,800 projects** with a cumulated capacity exceeding **10 GWp**